

Konica Minolta, Inc. 1st Quarter/FY2026 ending in March 2027 Consolidated Financial Results

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Three months (3M): April 1, 2026 – June 30, 2026
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FY2026 Q1 PERFORMANCE OVERVIEW



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FY2026 Q1 Performance | Summary

[¥ billions]	FY25 Q1	FY26 Q1	YoY		YoY excluding FX		Tariff refund
Revenue	251.2	258.5	+7.3	+3%	-14.8	-6%	
Gross profit	110.3	124.0	+13.8	+13%	+1.0	+1%	7.4
Gross profit ratio	43.9%	48.0%	+4.1 pt				
SG&A	101.1	112.5	+11.4	+11%	+3.4	+3%	
SG&A ratio	40.2%	43.5%	+3.3 pt				
Business contribution profit^{*1}	9.2	11.6	+2.4	+26%	-2.4	-26%	7.4
Business contribution profit ratio	3.7%	4.5%	+0.8 pt				
Operating profit	10.1	9.6	-0.4	-4%	-5.1	-50%	7.4
Profit from continuing operations	4.6	4.9	+0.2	+5%	-3.0	-65%	7.6
Profit from discontinued operations	3.0	2.9	-0.0	-1%	-0.0	-1%	
Profit attributable to owners of the Company	7.3	7.8	+0.5	+7%	-2.7	-37%	7.6
FCF	-18.8	17.5	+36.3	-			
FX [Yen]							
USD	144.59	159.49	+14.90				
EUR	163.80	185.39	+21.59				

*1 Business contribution profit: The profit subtracted sales cost, SG&A from revenue

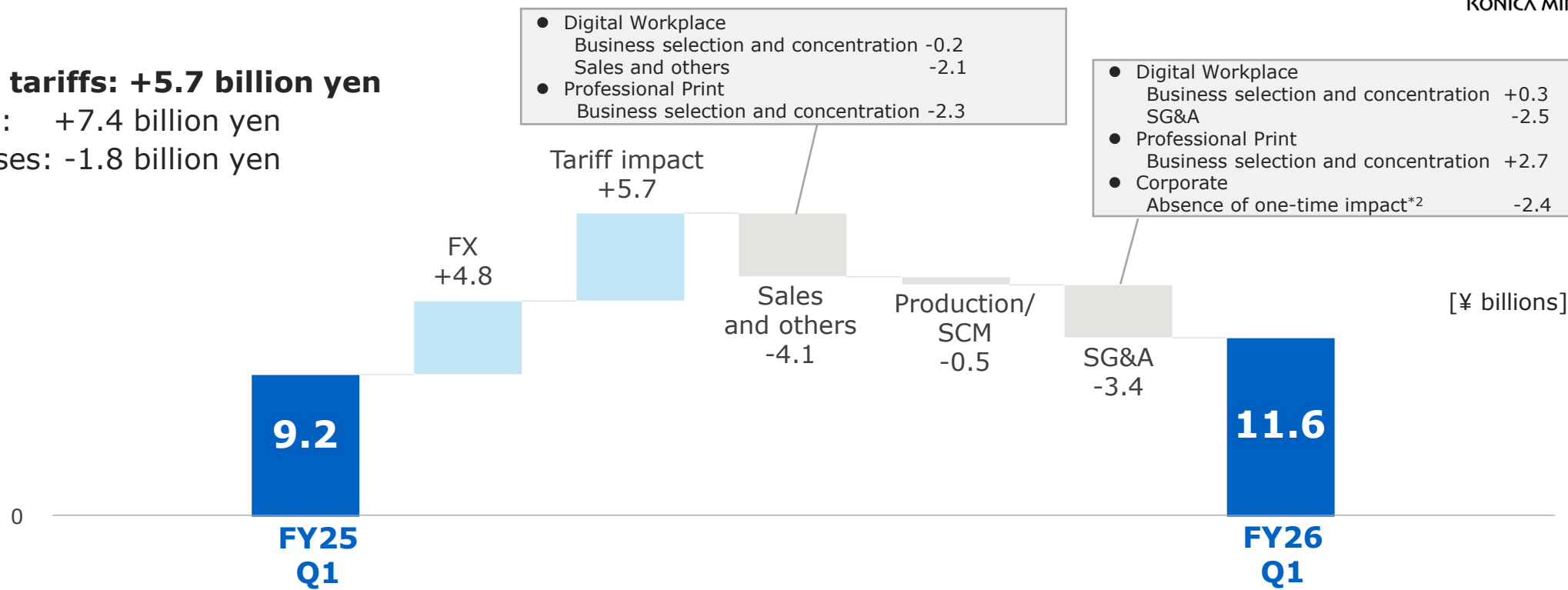
FY2026 Q1 Performance | Factors behind Changes in Business Contribution Profit



KONICA MINOLTA

Impact of U.S. tariffs: +5.7 billion yen

- Tariff refund: +7.4 billion yen
- Tariff expenses: -1.8 billion yen



	FY25 Q1	FX	Tariff impact	Sales and others	Production/SCM	SG&A	FY26 Q1
Digital Workplace ^{*1}	7.1	+2.7	+3.5	-2.3	+0.1	-2.2	8.9
Professional Print	1.4	+1.7	+2.1	-2.8	-0.3	+2.2	4.3
Industry ^{*1}	3.9	+0.3	+0.2	+0.9	+0.1	-0.1	5.3
Imaging Solutions ^{*1}	-0.6	+0.1	-0.1	-0.1	-0.5	-0.2	-1.2
Corporate, etc.	-2.7	-0.0	-0.1	+0.2	-	-3.2	-5.7
Company overall	9.2	+4.8	+5.7	-4.1	-0.5	-3.4	11.6

^{*1} FY2025 results have been reclassified in accordance with the business reorganization effective from FY2026.

^{*2} Absence of one-time factors for decrease for the acquisition of real estate trust beneficiary interests (Tokyo Site Hino) and others in FY2025, and reclassification of the Imaging IoT Solutions business from FY2026

FY2026 Q1 Performance | Revenue & Profit by Segment

Revenue	FY25 Q1		FY26 Q1		YoY		YoY excluding FX		[¥ billions]
Digital Workplace ^{*1}	139.7		149.1		+9.5	+7%	-4.8	-3%	
Professional Print	64.3		58.1		-6.2	-10%	-11.4	-18%	
Industry ^{*1}	28.8		31.8		+3.0	+10%	+1.5	+5%	
Imaging Solutions ^{*1}	18.3		19.3		+1.0	+5%	+0.0	+0%	
Corporate, etc.	0.1		0.2		+0.0	+15%	-0.1	-45%	
Company overall	251.2		258.5		+7.3	+3%	-14.8	-6%	

Business Contribution Profit	FY25 Q1		FY26 Q1		YoY		YoY excluding FX		
Digital Workplace ^{*1}	7.1	5%	8.9	6%	+1.8	+26%	-0.8	-12%	
Professional Print	1.4	2%	4.3	7%	+2.9	+206%	+1.2	+86%	
Industry ^{*1}	3.9	14%	5.3	17%	+1.3	+34%	+1.0	+26%	
Imaging Solutions ^{*1}	-0.6	-	-1.2	-	-0.7	-	-0.8	-	
Corporate, etc.	-2.7	-	-5.7	-	-3.0	-	-3.0	-	
Company overall	9.2	4%	11.6	4%	+2.4	+26%	-2.4	-26%	

Operating Profit	FY25 Q1		FY26 Q1		YoY		YoY excluding FX		
Digital Workplace ^{*1}	6.7	5%	7.8	5%	+1.0	+15%	-1.5	-23%	
Professional Print	0.4	1%	4.0	7%	+3.6	+796%	+1.9	+425%	
Industry ^{*1}	4.0	14%	5.3	17%	+1.3	+31%	+0.9	+23%	
Imaging Solutions ^{*1}	1.5	8%	-1.7	-	-3.2	-	-3.3	-	
Corporate, etc.	-2.6	-	-5.7	-	-3.1	-	-3.1	-	
Company overall	10.1	4%	9.6	4%	-0.4	-4%	-5.1	-50%	

*1 FY2025 results have been reclassified in accordance with the business reorganization effective from FY2026.

FY2026 Q1 Performance | Industry

Factors behind changes (including FX)

[¥ billions]	FY25 Q1	FY26 Q1	YoY
Revenue	28.8	31.8	+3.0
(Change %)			+10%
Sensing	9.2	11.8	+2.6
Performance materials	11.1	10.5	-0.7
Inkjet components	4.2	4.6	+0.4
Optical components	4.2	5.0	+0.7
Business contribution profit	3.9	5.3	+1.3
(Change %)			+34%

Revenue

Sensing	+ Light source color: Increased customer capital investment + HSI: Orders remain steady
Performance material	— Solid film demand but constrained by production capacity. + Started production and sales of SAZMA (surface protection film for large areas)
Inkjet components	+ Sign graphics use: New product effects + Other (businesses other than printhead and ink)
Optical components	+ Interchangeable lenses: Strong performance driven by expanding demand + Semiconductor inspection equipment applications: Increased demand due to chipletization, production capacity expansion

Business contribution profit

- + Increase in gross profit due to higher revenue

FY2026 Q1 Performance | Digital Workplace

Factors behind changes (including FX)

[¥ billions]	FY25 Q1	FY26 Q1	YoY
Revenue	139.7	149.1	+9.5
(Change %)			+7%
Office	118.5	126.4	+7.9
DW-DX	21.2	22.8	+1.6
Business contribution profit	7.1	8.9	+1.8
(Change %)			+26%

Revenue

[Revenue]	FY26 Q1	exculding FX
Hard	+5%	-6%
Non-hard	+8%	-2%

Office

- [Revenue]
- + Hard: FX (+)
U.S. and China (-), India and Japan (+)
 - + Non-hard: FX (+)
Europe, U.S., and China (-), India (+)

DW-DX

- + Operation optimizing services: Europe and Japan (+)
- + Industry-specific AI SaaS services: Japan (+)
- Managed IT services: Business selection and concentration (-), U.S. and Europe (+)

Business contribution profit

- Office: Decreased gross profit due to decreased hardware sales volume and non-hardware sales
Increased U.S. tariff expenses and SG&A
- + DW-DX: Increase in gross profit driven by higher sales
- + Office: U.S. tariff refund

FY2026 Q1 Performance | Professional Print

Factors behind changes (including FX)

[¥ billions]	FY25 Q1	FY26 Q1	YoY
Revenue	53.2		+4.9
(Change %)		58.1	+9%
Including business selection and concentration	64.3		-6.2
			-10%
Production print	43.1		+4.4
		47.5	
Including business selection and concentration	54.2		-6.7
Industrial print	10.1	10.6	+0.5
Business contribution profit	1.4	4.3	+2.9
(Change %)			+206%

Revenue

[Revenue]	FY26 Q1	excluding FX
Hard	+1%	-9%
Non-hard	+13%	+2%

Production print

[Revenue]

- + Hard: FX (+)
China, U.S., and Europe (-), Japan and India (+)
- + Non-hard: FX (+)
India and U.S. (+), China, Japan and Europe (-)

[Units]	FY26 Q1
Color Machine	-10%
	HPP -2%, MPP +8%, others -12%

- Decline in overseas MPM business revenue due to business selection and concentration

Industrial print

- Hard: Absence of FY25 third-party product sales in Europe (-)
Labels and Textiles (+), KM-1 and Embellishment (-)
- + Non-hard: Increased revenue across all categories

Business contribution profit

- + FX, increased gross profit, and effects of business selection and concentration
- Industrial print: Losses due to higher SG&A expenses associated with new product development, etc.
- + U.S. tariff refund

FY2026 Q1 Performance | Imaging Solutions

Factors behind changes (including FX)

[¥ billions]	FY25 Q1	FY26 Q1	YoY
Revenue	18.3	19.3	+1.0
(Change %)			+5%
Healthcare	16.9	17.5	+0.7
Visual solutions	1.0	1.3	+0.3
Imaging IoT solutions	0.5	0.5	+0.0
Business contribution profit	-0.6	-1.2	-0.7
(Change %)			-

Revenue

Healthcare

- + DR: For partner brands, India (+)
Dynamic Digital Radiography: U.S., China, and Europe (+)
- + Healthcare IT: U.S.
- + X-ray film: China, India and Asia
- − Third-party products: Japan

Visual solutions

- + LED Solutions

Business contribution profit

- − Healthcare: Silver prices soar,
Absence of one-time factors in FY25

Imaging IoT Solutions:

Portfolio optimization was implemented. The video solution services was transferred to the Digital Workplace Business and the gas monitoring solutions was transferred to the Industry Business.

Losses to narrow following the discontinuation of certain businesses (FORXAI Video Vision in Europe and Smart Factory in APAC) in Q2.

Strengthening the Financial Structure | Balance Sheet Position (vs. End of FY2025)

[¥ billions]

	End of Mar 2026	End of Jun 2026	Change	Details
Cash and cash equivalents	110.8	117.0	+6.2	Proceeds from the sale of Tempus AI shares and U.S. tariff refunds
Trade and other receivables	316.6	296.7	-20.0	Decrease mainly in the Business Technologies Business and Healthcare Business
Inventories	210.5	221.5	+11.0	
Other financial assets	14.1	1.5	-12.7	Decrease due to the completion of the sale of Tempus AI shares
Other current assets	41.0	47.3	+6.2	
Total current assets	693.0	683.9	-9.2	
Property, plant and equipment	259.5	260.0	+0.4	
Goodwill and intangible assets	182.8	184.1	+1.3	
Other non-current assets	99.6	102.0	+2.4	
Total non-current assets	541.9	546.1	+4.2	
Total assets	1,234.9	1,229.9	-5.0	FX impact : +11.4, Excluding FX: -16.4
Turnover (months)	4.6	4.9		

	End of Mar 2026	End of Jun 2026	Change	Details
Trade and other payables	172.7	162.4	-10.4	
Bonds and borrowings	329.6	329.0	-0.7	
Lease liabilities	68.7	68.0	-0.6	
Provisions	18.2	16.3	-1.8	
Other liabilities	96.7	90.8	-6.0	
Total liabilities	685.9	666.5	-19.4	
Equity attributable to owners of the Company	536.5	550.8	+14.3	Increase due to foreign currency translation adjustments of overseas subsidiaries
Non-controlling interests	12.5	12.6	+0.1	
Total equity	549.0	563.4	+14.4	
Total liabilities and equity	1,234.9	1,229.9	-5.0	FX impact: +11.4, Excluding FX: -16.4

	End of Mar. 2026	End of Jun. 2026
USD	159.88	162.39
EUR	183.41	185.35
RMB	23.11	23.87

Strengthening the Financial Structure | FCF

[¥ billions]

	FY25 Q1	FY26 Q1	Details
Profit (loss) before tax	8.9	7.6	
Depreciation and amortization expenses*1	13.9	15.7	
Increase/decrease in trade and other receivables ("- " is increase)	12.2	25.4	
Increase/decrease in inventories ("- " is increase)	-7.1	-8.2	
Increase/decrease in trade and other payables ("- " is decrease)	-14.3	-11.9	
Others	-25.1	-16.9	
Net cash provided by (used in) operating activities	-11.5	11.7	
Purchase of property, plant and equipment	-24.9	-6.9	Absence of expenditure for acquisition of real estate trust beneficiary interests (Tokyo site Hino) in FY25
Purchase of intangible assets	-2.8	-3.2	
Proceeds from sales of subsidiaries	3.1	-	
Proceeds from sales of investment securities	17.0	16.1	Sale of Tempus AI shares both in FY25 and FY26
Others	0.3	-0.1	
Net cash provided by (used in) investing activities	-7.3	5.8	
Free cash flows	-18.8	17.5	
Increase (decrease) in short-term loans payable	18.9	-5.8	
Proceeds from bonds issuance and long-term loans payable	0.1	2.3	
Redemption of bonds and repayments of long-term loans payable	-0.1	-0.6	
Repayments of lease liabilities	-5.2	-5.3	
Cash dividends paid	-0.0	-3.3	
Others	-0.6	-0.1	
Net cash provided by (used in) financing activities	13.0	-12.7	

*1 Including depreciation of right-of-use assets recognized under IFRS 16

FY2026 EARNINGS FORECAST



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FY2026 Earnings Forecast | Summary

- No change from the initial forecast
- Tariff refunds and gains on the sale of Tempus AI shares, neither of which was included in the initial forecast, are expected to be allocated to address the worsening situation in the Middle East, rising material costs, MDF*¹, and the acceleration of reform initiatives

[¥ billions]	FY25 Results	FY26 Forecast	Change
Revenue	1,087.7	1,105.0	+17.3
Business contribution profit	53.2	56.0	+2.8
Operating profit	49.9	50.0	+0.1
Profit attributable to owners of the Company	30.3	28.5	-1.8
Dividends (yen/share)	12	18	+6
ROE (%)	6.1	5.2	-0.9
Capital expenditures	41.6 ^{*2}	50.0	+8.4
Depreciation and Amortization Expenses ^{*3}	40.2	43.0	+2.8
R&D expenses	54.8	55.0	+0.2
FCF	52.3	44.5	-7.8

FX assumptions
USD/JPY: 150
EUR/JPY: 180

*1 Market Development Funds

*2 Not including the expenses for acquiring real estate trust beneficiary interests for the land of Tokyo Site Hino (¥18.9 billion)

*3 Not including IFRS16 right-of-use assets amortization expenses

MEDIUM-TERM BUSINESS PLAN PROGRESS



KONICA MINOLTA

Aim to improve profitability by accelerating execution of Medium-term Business Plan initiatives

Business Technologies Business

Improving profitability in the Business Technologies Business
Generating 15.0 to 18.0 billion yen in profit

Initiative: Transformation of Profit Structure Globally

Improving operational efficiency and automation through AI utilization

- Sales: Optimize sales process through customer interaction data and AI
- Service: Increase the remote resolution rate through AI utilization
- R&D: Improve efficiency by maximizing AI utilization across development processes

Topline growth

- Pursue growth in DW-DX and Professional Print
- Shift resources to Professional Print

Corporate Functions

Optimizing corporate function costs
Generating 3.0 to 5.0 billion yen in profit

Initiative: Optimizing functions across businesses in Japan, U.S., and Europe

- Drive operational transformation through AI utilization and digital twins
- Standardize processes across corporate functions
- Strengthen regional management
- Reduce costs through enhanced indirect procurement

Optical Components for Semiconductor Inspection Equipment

Launched the polishing process at Tokyo Site Hachioji; operations commenced in March 2026

Production capacity
(vs. FY24) End of FY28 **5.6x**

Sales target **CAGR 40%**
(FY25-FY30)



Lens for semiconductor inspection equipment



Polishing process at Tokyo Site Hachioji

Intelligent Recycled Materials

Progress toward shipment of mass-production samples at MJ Material's new plant; scheduled to begin operations in Q2



Compounding machine equipped with a real-time measurement system

APPENDIX

Some materials previously disclosed in this presentation are now available on our website. Please download them from the link below.

https://www.konicaminolta.com/shared/changeable/investors/include/fr/pdf/2027/2027_1q_presentation_supplementary.xlsx



Changes in Segment Information due to Organizational Changes

FY25		
Industry Business		■ Sensing ■ Performance materials ■ Optical components ■ Inkjet components
Business Technologies Business	Professional Print Business	■ Production print (including marketing services) ■ Industrial print
	Digital Workplace Business	■ Office ■ DW-DX
Imaging Solutions Business		■ Healthcare ■ Imaging IoT solutions, etc. (including QOL solutions and FORXAI) ■ Visual solutions
Corporate, etc. (Technology Development Headquarters, and other CO)		
Discontinued operations		
Precision Medicine Business		

FY26		
Industry Business		■ Sensing (including gas monitoring solutions) ■ Performance materials ■ Optical components ■ Inkjet components
Business Technologies Business	Professional Print Business	■ Production print ■ Industrial print
	Digital Workplace Business	■ Office ■ DW-DX (including video solutions services)
Imaging Solutions Business		■ Healthcare ■ Imaging IoT solutions, etc. (including QOL solutions) ■ Visual solutions
Corporate, etc. (Technology Development Headquarters, Imaging AI/System R&D , and other CO)		
Discontinued operations		
Precision Medicine Business		

*Transferred from Imaging IoT solutions in FY26

FY2026 Q1 Performance | Overview

[¥ billions]	FY25 Q1	FY26 Q1	YoY	
Revenue	251.2	258.5	+7.3	+3%
Gross profit	110.3	124.0	+13.8	+13%
Gross profit ratio	43.9%	48.0%	+4.1 pt	
SG&A	101.1	112.5	+11.4	+11%
Business contribution profit	9.2	11.6	+2.4	+26%
Business contribution profit ratio	3.7%	4.5%	+0.8 pt	
Other income and expenses	0.9	-1.9	-2.8	-
Operating profit	10.1	9.6	-0.4	-4%
Operating profit ratio	4.0%	3.7%	-0.3 pt	
Finance income and costs	-1.2	-2.0	-0.8	-
Profit before tax	8.9	7.6	-1.3	-14%
Profit before tax ratio	3.5%	2.9%	-0.6 pt	
Profit attributable to owners of the Company	7.3	7.8	+0.5	+7%
Profit attributable to owners of the Company ratio	2.9%	3.0%	+0.1 pt	
EPS [Yen]	14.74	15.74		
CAPEX	25.0 ^{*1}	8.9		
Depreciation and amortization expenses ^{*2}	9.8	10.5		
R&D expenses	13.1	13.5		
FCF	-18.8	17.5		
Investment and lending	-	-		

*1 Including the expenses for acquiring real estate trust beneficiary interests in the land of Tokyo Site Hino (¥18.9 billion)

*2 Not including IFRS16 right-of-use assets amortization expenses

FY2026 Q1 Performance | Summary

[¥ billions]	YoY	Main Factors +: Positive Factors, -: Negative Factors
Revenue	+7.3	+: FX (+22.1), Industry Business (+1.4) -: Decrease due to business selection and concentration (-12.1), Digital workplace (-4.8)
Gross profit	+13.8	+: FX (+12.8), U.S. tariff refund (+7.4) -: U.S. tariff expenses (-1.8), Decrease due to business selection and concentration (-2.4)
SG&A	+11.4	+: Decrease due to business selection and concentration (-2.9) -: FX (+8.0), Absence of one-time factors for decrease for acquisition of real estate trust beneficiary interests (Tokyo site Hino) and others in FY25 (+2.4)
Business contribution profit	+2.4	
Other income and expenses	-2.8	-: Absence of gains from subsidiary (Mobotix) equity transfer in FY25 (-2.3) Business structure improvement expenses in overseas Business Technologies Business (-1.1) +: Absence of loss from subsidiary (MPM) shares transfer in FY25 (+1.0)
Operating profit	-0.4	
Finance income and costs	-0.8	-: Absence of gains from real estate trust beneficiary interests in FY25 (-1.1)
Profit from continuing operations	+0.2	+: Tax expense decrease through improved profitability at an U.S. subsidiary because of tariff refunds and the use of loss carryforwards (+1.5)
Profit from discontinued operations	-0.0	+: Gain on sale of Tempus AI shares, etc. (+2.9) -: Absence of valuation gain based on the fair value of Tempus AI shares etc. in FY25 (-3.1)
Profit attributable to owners of the Company	+0.5	
FCF	+36.3	+: Increase in operating CF (+23.2): Decrease in working capital +: Increase in investment CF (+13.1): Absence of expenses for acquisition of real estate trust beneficiary interests (Tokyo site Hino) in FY25

FY2026 Q1 Performance | Other Income/Expenses and Finance Income/Costs Detail

[¥ billions]		FY25 Q1	FY26 Q1	Change
Business contribution profit		9.2	11.6	+2.4
Other income	Gain on sales of shares in subsidiaries	2.3	-	-2.3
	Others	1.6	0.7	-0.9
	Other income total	3.9	0.7	-3.2
Other expenses	Business structure improvement expenses	0.2	1.1	+1.0
	Loss on sales of shares in subsidiaries	1.0	-	-1.0
	Others	1.8	1.5	-0.3
	Other expenses total	3.0	2.6	-0.4
Operating profit		10.1	9.6	-0.4
Finance income	Interest and dividend income	0.8	1.2	+0.4
	Foreign exchange gain	-	-	-
	Other	1.1	0.1	-1.0
	Finance income total	1.9	1.3	-0.6
Finance costs	Interest expenses	2.0	2.3	+0.3
	Lease interest	0.6	0.6	+0.0
	Foreign exchange loss	0.3	0.2	-0.1
	Other	0.1	0.1	-0.0
	Finance costs total	3.1	3.3	+0.2
Profit before tax		8.9	7.6	-1.3
Income tax expense (income)		4.3	2.7	-1.5
Profit from continuing operations		4.6	4.9	+0.2
Profit from discontinued operations		3.0	2.9	-0.0
Profit		7.6	7.8	+0.2
Profit attributable to owners of the Company		7.3	7.8	+0.5
Profit attributable to non-controlling interests		0.3	0.0	-0.3

FY2026 Q1 Performance | Quarterly Financial Results by Segment: Revenue

[Revenue]	FY25					FY26	[¥ billions]
	Q1	Q2	Q3	Q4	12M	Q1	
Digital Workplace	139.7	149.8	152.3	172.6	614.3	149.1	
Office	118.5	126.4	129.9	147.5	522.2	126.4	
DW-DX ^{*1}	21.2	23.4	22.3	25.1	92.1	22.8	
Professional Print	64.3	59.6	61.4	70.0	255.2	58.1	
Production print	54.2	49.5	49.9	54.5	208.1	47.5	
Industrial print	10.1	10.1	11.5	15.5	47.1	10.6	
Industry	28.8	30.5	31.9	36.2	127.5	31.8	
Sensing ^{*1}	9.2	10.3	11.7	13.5	44.8	11.8	
Performance materials	11.1	11.0	10.1	12.6	44.9	10.5	
IJ components	4.2	4.6	4.9	5.6	19.2	4.6	
Optical components	4.2	4.6	5.2	4.5	18.6	5.0	
Imaging Solutions	18.3	21.9	22.1	27.6	90.0	19.3	
Healthcare	16.9	19.7	19.9	23.0	79.5	17.5	
Imaging IoT solutions, etc. ^{*1}	0.5	0.6	0.6	1.6	3.3	0.5	
Visual solutions	1.0	1.7	1.6	2.9	7.2	1.3	
Corporate, etc.	0.1	0.2	0.3	0.3	0.8	0.2	
Company overall	251.2	262.0	268.0	306.6	1,087.7	258.5	

*1 FY2025 results have been reclassified in accordance with the business reorganization effective from FY2026.

FY2026 Q1 Performance | Quarterly Financial Results by Segment: Profit

[Business Contribution Profit]	FY25					FY26	[¥ billions]
	Q1	Q2	Q3	Q4	12M	Q1	
Digital Workplace ^{*1}	7.1	10.6	8.2	11.8	37.6	8.9	
Professional Print	1.4	3.5	3.0	3.2	11.1	4.3	
Industry ^{*1}	3.9	5.0	5.1	7.2	21.3	5.3	
Imaging Solutions ^{*1}	-0.6	0.8	-0.5	1.6	1.3	-1.2	
Corporate, etc. ^{*1}	-2.7	-5.2	-4.9	-5.3	-18.1	-5.7	
Company overall	9.2	14.7	10.9	18.5	53.2	11.6	

[Operating Profit]	FY25					FY26	[¥ billions]
	Q1	Q2	Q3	Q4	12M	Q1	
Digital Workplace ^{*1}	6.7	10.4	7.6	11.2	35.9	7.8	
Professional Print	0.4	2.3	3.5	3.1	9.3	4.0	
Industry ^{*1}	4.0	5.0	5.0	7.1	21.0	5.3	
Imaging Solutions ^{*1}	1.5	0.5	-0.9	0.8	1.9	-1.7	
Corporate, etc.	-2.6	-5.3	-4.9	-5.5	-18.3	-5.7	
Company overall	10.1	12.9	10.3	16.6	49.9	9.6	

*1 FY2025 results have been reclassified in accordance with the business reorganization effective from FY2026.

FY2026 Earnings Forecast | By Segment

Revenue	FY25 Results	FY26 Forecast	Change	[¥ billions]
Digital Workplace	614.3	619.0	+4.7	
Office	522.2	522.0	-0.2	
DW-DX ^{*1}	92.1	97.0	+4.9	
Professional Print	255.2	278.0	+22.8	
Production print	208.1	225.0	+16.9	
Industrial print	47.1	53.0	+5.9	
Industry	127.5	136.0	+8.5	
Sensing ^{*1}	44.8	48.0	+3.2	
Performance materials	44.9	48.0	+3.1	
IJ components	19.2	20.0	+0.8	
Optical components	18.6	20.0	+1.4	
Imaging Solutions	90.0	92.0	+2.0	
Healthcare	79.5	83.0	+3.5	
Imaging IoT solutions, etc. ^{*1}	3.3	2.0	-1.3	
Visual solutions	7.2	7.0	-0.2	
Corporate, etc.	0.8	-	-0.8	
Company overall	1,087.7	1,125.0	+37.3	

*1 FY2025 results have been reclassified in accordance with the business reorganization effective from FY2026.

FY2026 Earnings Forecast | By Segment

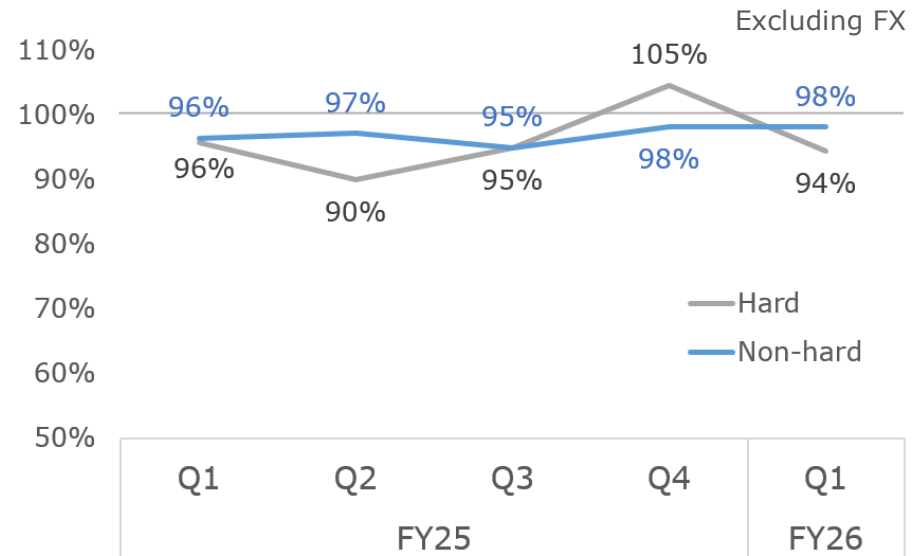
Business Contribution Profit	FY25 Results	Ratio	FY26 Forecast	Ratio	Change	[¥ billions]
Digital Workplace ^{*1}	37.6	6%	37.5	6%	-0.1	
Professional Print	11.1	4%	15.5	6%	+4.4	
Industry ^{*1}	21.3	17%	24.5	18%	+3.2	
Imaging Solutions ^{*1}	1.3	1%	2.5	3%	+1.2	
Corporate, etc. ^{*1}	-18.1	-	-24.0	-	-5.9	
Company overall	53.2	5%	56.0	5%	+2.8	

Operating Profit	FY25 Results	Ratio	FY26 Forecast	Ratio	Change
Digital Workplace ^{*1}	35.9	6%	34.5	6%	-1.4
Professional Print	9.3	4%	15.0	5%	+5.7
Industry ^{*1}	21.0	17%	24.5	18%	+3.5
Imaging Solutions ^{*1}	1.9	2%	1.0	1%	-0.9
Corporate, etc.	-18.3	-	-25.0	-	-6.7
Company overall	49.9	5%	50.0	4%	+0.1

*1 FY2025 results have been reclassified in accordance with the business reorganization effective from FY2026.

FY2026 Quarterly Performance | Hard and Non-hard Revenue YoY

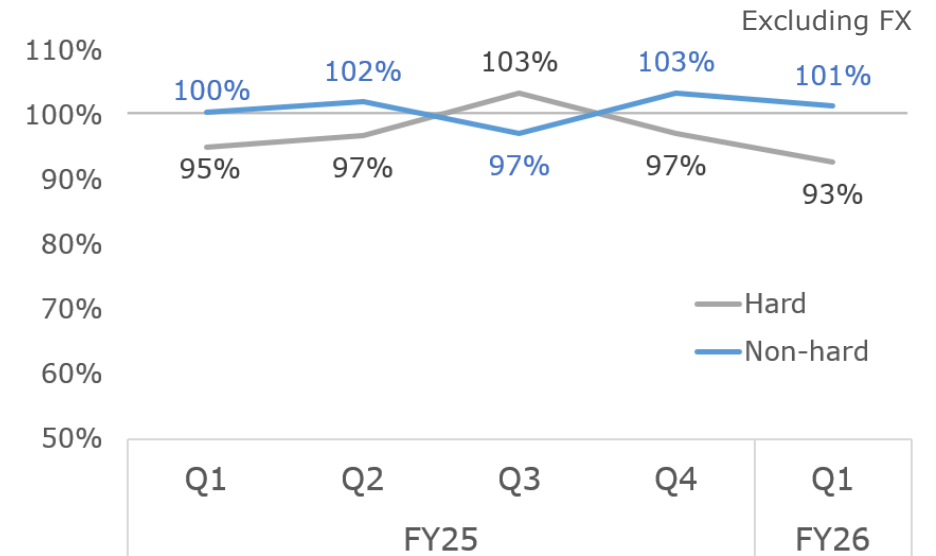
Office



Non-hard by region

Excluding FX	Japan	97%	98%	97%	100%	99%
	U.S.	99%	103%	96%	96%	99%
	Europe	96%	91%	93%	100%	97%
	China	95%	92%	91%	91%	97%
	India	100%	104%	96%	107%	108%
	Overall	96%	97%	95%	98%	98%
Including FX	Overall	92%	98%	99%	106%	108%

Production Print



Non-hard by region

Excluding FX	Japan	98%	101%	99%	102%	98%
	U.S.	93%	103%	88%	95%	93%
	Europe	100%	98%	101%	105%	100%
	China	97%	100%	87%	117%	97%
	India	112%	111%	105%	110%	112%
	Overall	100%	102%	97%	103%	101%
Including FX	Overall	95%	102%	101%	110%	112%

FX Impact on Revenue and Operating Profit

[FX: ¥]

[Impact, Sensitivity: ¥billions]

	FY25 Q1	FY26 Q1	YoY Impact		FX Sensitivity ^{*2}	
			Revenue	OP	Revenue	OP
USD	144.59	159.49	+8.4	+0.6	+2.4	-0.1
EUR	163.80	185.39	+7.3	+3.4	+1.5	+0.5
GBP	193.01	213.97	+0.6	-0.0	+0.1	+0.0
European currency ^{*1}	-	-	+9.7	+3.4	+2.0	+0.7 ^{*3}
RMB	19.99	23.43	+1.8	+0.5	+2.5	+0.9
Other	-	-	+2.0	+0.5	-	-
Exchange contract effect	-	-	-	-0.0	-	-
Total	-	-	+22.1	+4.6	-	-

*1 European currency: Currencies used in Europe including EUR/GBP

*2 FX Sensitivity: Past annual FX impact at ¥1 change (reference)

*3 Sensitivity is shown for business contribution profit

- **Business Contribution Profit**
Original index of the Company, the profit subtracted sales cost, SG&A from revenue
- **HSI (Hyper Spectral Imaging): Sensing unit**
An imaging technique in which a wide range of wavelengths are divided into multi-wavelengths. This technique can be used to sort different types of plastics that cannot be identified by the human eye or an RGB camera
- **SANUQI: Performance materials unit**
Trademark of a new resin film, used as a material in electronic devices for displays
- **SAZMA: Trademark of a new acrylic resin film, used as a material for displays. SAZMA is used for display surface protection for its flexibility and high impact resistance**
- **Color production print machine segments: Production print unit**
ELPP (Entry Light Production Print) Monthly printing volume: 0.1-0.3 million sheets for low-priced products mainly for large companies' centralized printing rooms
LPP (Light Production Print) Monthly printing volume: 0.1-0.3 million sheets for commercial printing
MPP (Mid Production Print) Monthly printing volume: 0.3-1 million sheets for commercial printing
HPP (Heavy Production Print) Monthly printing volume: 1 million sheets or more for commercial printing
- **MPM: Marketing service unit**
Marketing Print Management. The service helps clients optimize return on investment of print production of promotional materials for marketing divisions of major global corporations.
- **Operation optimizing services: DW-DX unit**
Services that provides business content management and business process management
- **AI SaaS services: DW-DX unit**
Services developed in-house such as AI-based interpretation, knowledge management, and learning support
- **Managed IT Services: DW-DX unit**
Services that support all operations in a company's IT department. These wide-ranging services include support for a product's lifecycle, including the creation of plans for deploying things such as PCs and servers, operating systems, software, and networks, as well as the actual deployment, contracted operation and support, management, maintenance, and contracted collection
- **FORXAI: Imaging IoT solutions unit, etc.**
Business unit that develops a company-wide common technology platform centered on AI technology
- **QOL Solutions: Imaging IoT solutions unit, etc.**
Business unit that develops monitoring solutions for care facilities



KONICA MINOLTA

Cautionary Statement:

The forecasts mentioned in this material are the results of estimations based on currently available information, and accordingly, contain risks and uncertainties. The actual results of business performance may sometimes differ from those forecasts due to various factors.

Remarks:

Yen amounts are rounded to the nearest 100 million.